

ADVISOR

A monthly update of news, views and trends for New York's continuing care community

NYAHS Member Testifies at U.S. Senate Hearing on Elder Abuse

Daniel Reingold, NYAHS member and president and CEO of the Hebrew Home at Riverdale, and Joy Solomon, director and managing attorney for The Harry & Jeanette Weinberg Center for Elder Abuse Prevention at the Hebrew Home, recently testified in Washington, D.C. before the Senate Special Committee on Aging on the issue of elder abuse.

Reingold and Solomon spoke on behalf of the Hebrew Home and the American Association of Homes & Services for the Aging (AAHSA) in support of the Patient Safety and Abuse Prevention Act and the Elder Justice Act.



ELDER ABUSE – Senator Herb Kohl (D-WI), chair of the U.S. Senate Special Committee on Aging, and Daniel Reingold (right), president and CEO of the Hebrew Home, talk following a hearing to focus national attention on the issue of elder abuse.

The Hebrew Home was invited through AAHSA to testify before the Senate because of its groundbreaking work concerning elder abuse. Two years ago the Home partnered with the Pace Women's Justice Center and law enforcement officials, to open the Weinberg Center, the nation's first and only such shelter in a long term care facility.

The Center provides emergency shelter, while working with victims to create a safe environment in their own homes. This includes collaborating with the police to get the abuser out of the home, obtaining an order of protection, as well as providing food and medical services when needed.

Non-profit nursing homes have a unique, built-in expertise to help victims of elder abuse. To that end, the Hebrew Home is currently working with AAHSA to create a national model that can be replicated in every community throughout the country.

In 2007, the Weinberg Center for Elder Abuse Prevention was named as a NYAHS Innovation of the Year.

Malka Margolies of the Hebrew Home with Daniel Curran of NYAHS

FLTC Conference to Assist Recreation and Activity Professionals

Designed for a wide range of health care professionals working in environments that offer activities and recreational programs to residents, registrants and clients, an August conference sponsored by the Foundation for Long Term Care will offer sessions on topics ranging from adapting activities for varying functioning levels to person-centered care.

The 2007 FLTC Recreation & Activity Professionals Conference will be held August 23-24, 2007 at the Queensbury Hotel in Glens Falls.

Keynote speaker Clint Maun, of Maun Lemke, Inc., of Omaha, Nebraska, will deliver "Seven Keys to Personal and Professional Success in a Healthcare Job." Susan Newell of T.R.-T.I.P.S., Inc. will present "Adapting Activities to Functioning Levels and Abilities – Assessment and Analysis."

Michael Jendreski and Paul Bufano of NYAHS-member Aging in America (Bronx) will present "The Use of Technology Interventions for Persons with Dementia." A representative of the state Health Department will offer a DOH update and review. Sandra Stimson of the National Council of Certified Dementia Practitioners will give a presentation on "Why Do You Need a Population and Calendar Analysis?"

Other speakers will present sessions on person-centered care and developing self-esteem and wellness programs with closing speaker Kenneth Doka of The Hospice Foundation of America speaking on "The Boomer Generation: Are You Ready? They Are!"

For more information about this and other conferences visit the NYAHS Web site.

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NYAHS's Financial Managers' Conference Celebrates 25 Years

NYAHS will celebrate 25 years of its Financial Manager's Conference offering new and up-to-date information at the conference to be held August 21-23, 2007 in Geneva, New York, south-east of Rochester.

Sponsored by the Foundation for Long Term Care, the conference will feature a keynote address by Francis Battisti, CEO of the Battisti Networks, updates on state and federal policy issues and experts offering courses such as "From the Bedside to the Billing Office: A CFO's Guide to the MDS."

Other seminars will discuss pay-for-performance programs, benchmarks for long term care, culture change and the role of an organization's clinical staff in a facility's reimbursement.

This conference is sponsored by the Foundation for Long Term Care (FLTC), a certified sponsor of professional continuing education with the National Association of Boards of Examiners for Long Term

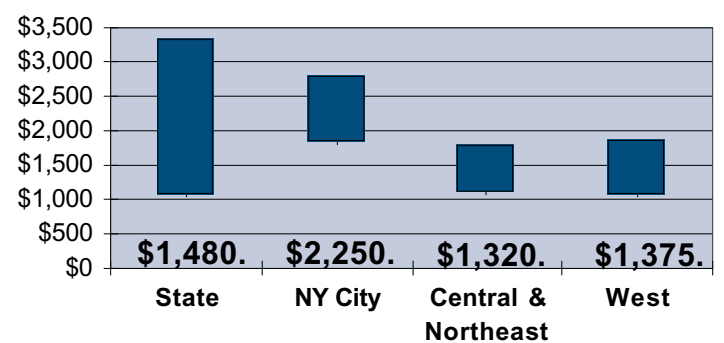
□ See "FM Conference Celebrates 25 Years" page 2

NYAHS Salary Survey Shows Regional Variations

The typical director of nursing (DON) at a NYAHS member nursing home earns \$1,500 per week. Weekly DON salaries south of Dutchess County range from \$1,250 to \$3,000 without benefits. Upstate, salaries range between \$1,050 and \$1,900, with facilities in the Buffalo region reporting the highest median salary of \$1,375, slightly higher than other upstate regions. DON salaries at facilities with 200 or more beds are about 25 percent higher than in smaller homes.

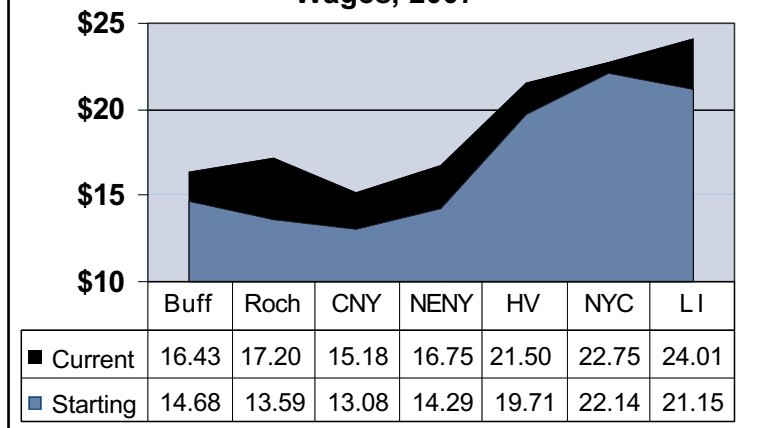
These figures come from preliminary results of NYAHS's 2007 Nursing Home Salary Survey that covers 17 management and 18 non-management positions. The regional variation in DON salaries is shown on the graph below and is representative of the variation seen in most of the positions included in the survey.

Medians and Ranges of Director of Nursing Weekly Salaries, 2007



Average annual salary increases ranged between zero and five percent, with many participating facilities reporting employee raises of approximately three percent. The largest facility-to-facility variation was in employee benefits. The survey collected both current and starting hourly wages for non-management positions. The median hourly wages for Licensed Practical Nurses (LPN) are shown by region in the graph below.

Median Current and Starting LPN Hourly Wages, 2007



□ See "NYAHS Salary Survey" page 2

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Founded in 1961, NYAHSAs represents more than 650 not-for-profit, public, and mission-driven continuing care providers, including nursing homes, senior housing, adult care facilities, continuing care retirement communities, assisted living, and community services providers.



FM Conference Celebrates 25 Years from page 1

Care Administrators (NAB) which has submitted this program for 14 hours of continuing education credit for nursing home administrators under its sponsor agreement with NAB/NCERS. This conference has also been approved for 14 hours of continuing education credit for certified public accountants.

The year 2007 marks the 25th year of the conference, and in recognition of this anniversary, 25 gift cards in the amount of \$25 will be given away throughout the conference. Just register as a conference attendee to be eligible to win.

For more information about this and other conferences visit the NYAHSAs Web site.

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NYAHSAs Salary Survey from page 1

Complete survey results are being compiled into a comprehensive report and will be distributed free to the 140 participating facilities in September. If your facility wishes to participate and has not yet done so, please contact Judy Carl at 518-449-2707, ext. 127 for a survey form.

Member Input Needed

We thank the many members that have responded to our request for information on cash flow issues and how enacted and potential Medicaid cuts would impact their organization. If you operate a nursing home and you have not yet returned the completed questionnaire, please do so as soon as possible. The form, which can be completed in less than half an hour and requires no research, may be accessed at www.nyahsa.org/documents/pdf_files/BudgQuest.pdf.

CMS Issues Final Rule on Citizenship for Medicaid Eligibility

The Centers for Medicare and Medicaid Services (CMS) has released its final rule on citizenship for Medicaid eligibility. According to CMS, the rule expands the types of documentation that can be used to establish citizenship and formally exempts certain groups from the requirements. The changes reflect over 1,400 public comments received after publication of the citizenship interim final rule, as well as changes enacted as part of the Tax Relief and Health Care Act of 2006 (TRHCA).

A detailed press release is available on the CMS Web site at: http://www.cms.hhs.gov/apps/media/fact_sheets.asp. CMS also has a Proof of Citizenship resource page at: http://www.cms.hhs.gov/MedicaidEligibility/05_ProofofCitizenship.asp.

NYAHSAs has already provided members with extensive analysis of the new citizenship requirements established under the Deficit Reduction Act of 2006 (DRA). This guidance can be referenced in the following NYAHSAs Documents: ID # 32205602, ID # 32207603, and ID # 32206604, and includes the various levels of documentation that can be used to satisfy the proof of citizenship requirement.

Providers should also reference Department of Health (DOH) instructions on this issue offered in General Information Systems message # GIS 07 MA/004 and Administrative Directive # 04 OMM/ADM-7 (available at: http://www.health.state.ny.us/health_care/medicaid/publications/). NYAHSAs will advise members on any additional guidance DOH issues in response to this final rule.

Highlights of the additional guidance in this final rule include:

- Modifying the regulations to exempt individuals receiving Social Security Disability Insurance (SSDI) benefits based on disability;
- Codifying the exemption of individuals entitled to or enrolled in Medicare or in receipt of Supplemental Security Income (SSI) payments as authorized by the DRA and clarified by the TRHCA;
- Approves the use of the Department of Homeland Security's (DHS) Systematic Alien Verification for Entitlements (SAVE) database for purposes of verifying citizenship for naturalized citizens, subject to DHS authorization;
- Expands the list of appropriate documents to document citizenship by including religious records recorded in the U.S. within three months of birth and early school records as third-level evidence of citizenship;
- Permits naturalized citizens to utilize the affidavit process;
- Approves the use of three or more corroborating documents such as marriage licenses, divorce decrees, high school diplomas and employer ID cards to establish the identity of an individual;
- Approves the use of identity affidavits for children up to 16 years of age (18 in limited circumstances) and disabled individuals in residential care facilities;
- Approves the use of clinic, doctor and hospital records to verify a child's identity;
- Revises the language used to describe birth records to be consistent with the National Association for Public Health Statistics and Information Standards; and
- Permits states to recognize all newborn children of women who have applied for, have been determined eligible and who are receiving Medicaid on the date of the child's birth as deemed newborns.

CMS reminds providers that written affidavits may be used as fourth-level evidence only in rare circumstances when the state is unable to secure evidence of citizenship from another, higher-level listing. The affidavits must be supplied by the applicant or recipient

and at least two additional individuals, one of whom is not related to the applicant or recipient. Each of the two additional individuals must attest to having personal knowledge of the event(s) establishing the applicant's or recipient's claim of citizenship. The individuals providing supporting affidavits must be able to prove their own citizenship and identity for the affidavit to be accepted. The applicant/recipient also submits an affidavit explaining why other documentary evidence is not available.

Affidavits are signed under penalty of perjury, but need not be notarized. Under DRA, disabled individuals in residential care facilities may have their identity attested to by the facility director or administrator when the individual does not possess or cannot get any document on the preceding lists. Again, the affidavit is signed under penalty of perjury, but need not be notarized.

CMS is also clarifying that at the time of application or redetermination, the state must give an applicant or recipient a "reasonable opportunity" to present documents establishing U.S. citizenship or nationality and identity. The guidance advises:

- An individual who is already enrolled in Medicaid will remain eligible if he/she continuously shows a good faith effort to present satisfactory evidence of citizenship and identity;
- Applicants for Medicaid should not be made eligible until they have presented the required evidence;
- If the applicant or recipient tries in good faith to present satisfactory documentation, but is unable because the documents are not available, the state should assist the individual in securing these documents; and
- If the applicant or recipient cannot obtain the necessary documents and needs assistance (i.e., is homeless, mentally impaired, or physically incapacitated), and lacks someone who can act on their behalf, then the state should assist the applicant or recipient to document U.S. citizenship and identity.

NYAHSAs has presented members with various educational opportunities on all of the new Medicaid eligibility requirements stemming from the DRA. These changes remain critical issues for the facilities to monitor in order to minimize potential Medicaid certification problems for their residents.

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NYAHSAs to Launch New Online Career Center

On September 4, 2007, NYAHSAs will launch its new interactive job board, HealthCareersNY, which will offer faster online posting times, improved search capabilities and data statistics for employers and employees.

With a focus on the continuing care continuum and professionals in its employ, HealthCareersNY offers NYAHSAs members—and the LTC health care community at large—an easy-to-use and highly targeted resource for online employment connections.

HealthCareersNY offers the latest in online search tools. Employers can post jobs online, search for qualified candidates based on specific job criteria, and create an online resume agent to e-mail qualified candidates daily. They also benefit from online reporting that provides job activity statistics.

In keeping with NYAHSAs's tradition, for job seekers, HealthCareersNY is a free service that provides access to employers and positions available in the profession. In addition to posting their resumes, job seekers can browse and view available jobs based on their criteria and save those jobs for later review if they choose. Job seekers can also create a search agent to provide e-mail notifications of jobs that match their criteria.

HealthCareersNY is much more competitively priced than other online job boards or even your local daily newspaper, with discounts available for NYAHSAs members, as well as introductory rates in place until October 1, 2007.

Starting with its launch date, HealthCareersNY will be available by visiting the current Job Mart link on the NYAHSAs homepage. For more information contact Daniel Curran at NYAHSAs.

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Funding Available to Improve/Expand Use of Volunteers

The Corporation for National Service announced a request for proposals in the range of \$50,000 to \$200,000 to improve and expand use of volunteers to address societal challenges. The goal is to support nonprofits in systematically addressing the challenges that lead to poor volunteer retention and limited use of volunteers. There is a 50% required in-kind or cash match for this grant. Applications are due by September 6, 2007. More information is at http://www.cns.gov/for_organizations/funding/nofa_detail.asp?tbl_nofa_id=50.

Organizations interested in the grants should submit an e-mail stating their intent to apply to volunteermanagement@cns.gov by August 15 by 5 p.m. This is not required, but helps plan the review of the applications. The notice and application instructions are available at http://www.nationalservice.gov/for_organizations/funding/nofa.asp or by e-mailing volunteermanagement@cns.gov.

The deadline for applications is 5 p.m. on September 6, 2007. Applications submitted by e-mail or fax will not be accepted. Applications are to be submitted electronically using eGrants, the corporation's integrated, secure, Web-based system for applications. You may access eGrants at <http://www.nationalservice.gov/egrants/index.html>.

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NYAHSa 2007 State Legislative Session Summary

With the inauguration of a new governor in January and Democrats gaining more seats in the Senate, most observers agree that the 2007 legislative session was marked more by political partisanship than by the substance of the work that was accomplished.

Governor Spitzer was able to negotiate a worker's compensation reform package early in his term, which had eluded previous governors. However, a long political battle soon ensued with the appointment of a new state comptroller. While the Legislature wanted one of their own, the governor was strongly opposed. Ultimately, the Legislature appointed Assemblyman Tom DiNapoli to the post.

The executive budget proposal brought another political fight. With the proposal of deep cuts to hospitals and nursing homes, the Senate Majority immediately and forcefully began opposing the governor's budget. NYAHSa commenced a vigorous campaign to restore the detrimental cuts and, ultimately nearly 75 percent of the nursing home cuts were restored.

With the passage of an on-time budget, lawmakers had two-and-a-half months to consider legislation. Among the issues under consideration were a capital projects budget; upstate economic development; WICKS law reform; Manhattan congestion pricing; campaign finance reform; industrial development agency (IDA) financing; and nursing mandatory overtime. By the close of session on June 21, no legislation addressing these issues had been approved.

The Senate returned for a special session on July 16 and, after urging from NYAHSa, passed legislation extending IDA financing authority until January 31, 2008. Both the Senate and the Assembly returned to Albany on July 26 to pass Manhattan "congestion pricing" legislation. There is tentative agreement on campaign finance reform and a capital projects budget, and the Legislature is expected to return to Albany in September to take up such legislation. The Legislature is working towards a compromise bill banning nursing mandatory overtime to be taken up at that time as well.

Of the bills that NYAHSa tracks on behalf of its members, only 19 passed both houses and have been or will be considered by the governor. Many others were either not considered or passed only one house. The following is a brief description of some of the key bills affecting continuing care providers that lawmakers considered in 2007, along with an indication of NYAHSa's position, if one was taken. It is not intended to be a comprehensive list of all legislation of interest to NYAHSa members. You can obtain copies or check the status of any listed bills by visiting: <http://public.leginfo.state.ny.us/menuf.cgi>.

If you would like any additional information, please contact Ami Schnauber or Krystal Momplaisir at (518) 449-2707 or aschnauber@nyahsa.org or kmomplaisir@nyahsa.org, respectively.

Workforce Issues

Unfair Labor Practice

A.5853/John

Designates as an unfair labor practice and prohibits the use of public funds appropriated for any purpose to engage in activity intended to influence the outcome of a union representation election and other concerted employment-related activity undertaken pursuant to rights granted under federal or state law.

NYAHSa Position: Oppose (memo distributed)

Final Action: Not considered

Mandatory Overtime Prohibition

S.6362/Rules

Limits the number of consecutive hours of required work by nurses; does not prohibit a nurse from voluntarily working overtime.

NYAHSa Position: Oppose (memo distributed)

Final Action: Not considered

S.125-A/Morahan

Limits the number of consecutive hours of required work by nurses; does not prohibit a nurse from voluntarily working overtime.

NYAHSa Position: Oppose (memo distributed)

Final Action: Died in Rules Committee

S.6342/Morahan-A.1898-B/Gunther

Limits the number of consecutive hours of required work by nurses; does not prohibit a nurse from voluntarily working overtime.

NYAHSa Position: Oppose (memo distributed)

Final Action: Died in Senate Rules Committee/Passed Assembly

Minimum Staffing for Nursing Homes

S.4655/Hannon

Establishes a nurse staffing center within the Department of Health and provides additional powers and duties for the commissioner of health to determine safe staffing levels of nursing personnel and other support staff in health care facilities.

NYAHSa Position: Oppose

Final Action: Not considered

A.5525/Gottfried

Allows the commissioner of health to establish an advisory committee to advise in the development, application and implementation of the safe staffing formula.

NYAHSa Position: Oppose

Final Action: Died in Ways and Means Committee

A.8820/Gottfried

Establishes minimum staffing levels of various personnel in nursing homes throughout any particular day and creates the advisory council on nursing home staffing to make recommendations to the governor, Legislature and commissioner of health on nursing home staffing.

NYAHSa Position: Oppose (memo distributed)

Final Action: Died in Ways and Means Committee

Payment/Financing Issues

IDA Financing for Continuing Care Providers

S.2684/Little-A.2557/Morelle

Makes permanent the provisions of law relating to industrial development agencies and authorities and eliminates the \$20 million cap on civic facilities authorized to be financed by industrial development agencies and authorities.

NYAHSa Position: Support (memo distributed)

Final Action: Not considered by either house

A.8703/Hoyt

Relates to the function of industrial development agencies; relates to the application and community impact report, financial assistance agreements, wages and standards, displaced worker protection, complaints and appeals, and reports by recipients; makes certain provisions of law permanent.

NYAHSa Position: Oppose (memo distributed)

Final Action: Passed Assembly/Died in Senate Rules Committee

A.9238/Hoyt

Extends the provisions of law relating to industrial development agencies and industrial development authorities for seven months.

NYAHSa Position: Support

Final Action: Delivered to governor

Note: Although NYAHSa pushed hard for legislation making the laws authorizing IDA financing for continuing care providers permanent, the Senate and Assembly were unable to reach a consensus on various bills to reform the operations of IDAs. NYAHSa will continue advocating to provide permanent authority for "civic" facilities,

including nursing homes, senior housing and CCRCs, and to eliminate the current \$20 million cap on these projects.

Living Wage Adjustment

S.3760-A/Trunzo

Relates to the living wage adjustment of personal care service workers and authorizes the commissioner to adjust personal care services medical assistance rates of payment for personal care service providers.

NYAHSa Position: Support

Final Action: Died in Rules Committee

Fair Share Health Act

S.5004/Oppenheimer-A.165/O'Donnell

Creates the "fair share health act", establishes the fair share health program and fund.

NYAHSa Position: Oppose

Final Action: Not considered by either house

New York State Compact for Long Term Care

S.1116-A/Golden-A.8643-A/Englebright

Establishes the New York State Compact for long term care and provides certain tax credits.

NYAHSa Position: Support with concerns

Final Action: Died in Senate Rules Committee/Not considered by Assembly

Eligibility for Medical Assistance

S.5521/Hannon-A1462/Englebright

Relates to income which is exempt from determining a person's eligibility for medical assistance; exempts income of a disabled person that is deposited in trusts in the same calendar month within which it is received.

NYAHSa Position: Neutral

Final Action: Delivered to governor

Nursing Home Issues

Nursing Care Quality Protection Act

S.1267/DeFrancisco-A.5196/Gottfried

Requires facilities to disclose nursing quality indicators; provides for facilities with an operating certificate to make available to the public information regarding nurse staffing and patient outcomes; directs commissioner of health to promulgate rules and regulations on information to be disclosed.

NYAHSa Position: Oppose (memo distributed)

Final Action: Passed Assembly/Not considered by Senate

Note: NYAHSa strongly supports disclosure of quality-related information to the public and government as appropriate. This proposed legislation, however, is duplicative of existing requirements for nursing homes and we therefore oppose the bill.

Transitional Care Units

A.1313/Eddington

Authorizes the commissioner of health to approve 10, instead of five, general hospitals within the state to operate transitional care units by and within such general hospitals.

NYAHSa Position: Oppose

Final Action: Died in Ways and Means Committee

Ceiling Lifts

S.315/Maziarz-A.8165/Goffried

Requires installation and use of ceiling lifts in hospitals and nursing homes.

NYAHSa Position: Neutral

Final Action: Passed Assembly/Not considered by Senate

Nurse Practitioners and Death Certificates

S.599-A/Hannon-A.7074-A/John

Authorizes nurse practitioners to sign death certificates in like manner as physicians and imposes upon nurse practitioners the same duties that physicians have in connection therewith; makes such provisions applicable to the city of New York.

NYAHSa Position: Support

Final Action: Passed Senate/Died in Assembly Rules Committee

Pressure Sores

S.4648/Hannon

Directs the commissioner of health to promulgate regulations for the prevention of contractures and decubitus ulcers (pressure sores) at Article 28 facilities.

NYAHSa Position: Neutral

Final Action: Passed Senate/Not considered by Assembly

Immunization for Health Care Providers

S.4904/Young

Requires health care providers to be immunized against influenza virus and pneumococcal disease.

NYAHSa Position: Neutral

Final Action: Passed Senate/Not considered by Assembly

Safe Patient Handling Demonstration Program

S.5116/Hannon-A.7836/Gottfried

Provides for an extension of two years for the safe patient handling demonstration program.

NYAHSa Position: Neutral

Final Action: Enacted (chapter 131)

Collaborative Drug Therapy

S.2426-B/LaVale

Permits pharmacists that practice in certain settings to engage in collaborative management of drug therapy pursuant to voluntary agreements or protocols with physicians.

NYAHSa Position: Neutral

Final Action: Passed Senate/Not considered by Assembly

A.3993-A/Canestrari

Permits pharmacists that practice in certain settings to engage in collaborative management of drug therapy pursuant to voluntary agreements or protocols with physicians.

NYAHSa Position: Neutral

Final Action: Not considered

Family Health Care Decision Act

A.6993-A/Gottfried

Creates the Family Health Care Decision Act; establishes procedures for family members, surrogates and others close to an incapacitated patient making health care decisions on behalf of patients unable to decide about treatment for themselves in accordance with special procedures, standards and safeguards.

NYAHSa Position: Support

Final Action: Died in Rules Committee

S.5522/Hannon

Creates the Family Health Care Decision Act; establishes procedures for family members, surrogates and others close to an incapacitated patient making health care decisions on behalf of patients unable to decide about treatment for themselves in accordance with special procedures, standards and safeguards.

NYAHSa Position: Support

Final Action: Not considered

Adult Care Facility/Assisted Living Issues

Adult Home Air Conditioners

A.7069-A/Brennan

Directs the commissioner of health to establish a schedule of fees for the use, maintenance and repair of air conditioners used by residents of adult homes, enriched housing programs and residences for adults.

NYAHSa Position: No position

Final Action: Passed Assembly/Not considered by Senate

“Wrong-sizing”**S.2139/Seward–A.4725/Lifton**

Relates to department of health approval of the establishment of a college-linked senior living community in a county with a population of more than 96,000 and less than 97,000, according to federal decennial census of 2000.

NYAHS A Position: Oppose**Final Action:** Passed both houses**Adult Facility Receivership****S.5576/Morahan–A.3863/Rivera**

Establishes a cause of action by residents of adult facilities to petition for temporary or permanent receivership of any such facility in violation of the provisions of law, rules and regulations applicable thereto; relates to actions of any such receiver.

NYAHS A Position: Oppose**Final Action:** Passed Assembly/Not considered by Senate**Reporting Abuse in Adult Care Facilities****S.1916/Alesi–A.370/Magnarelli; S.272/Alesi**

Establishes mandatory reporting by certain professional or official persons who come into contact with residents of assisted living and adult care facilities who may be abused, mistreated or neglected; provides reporting procedures and grants immunity for such reporting; provides civil penalties for committing acts of abuse, mistreatment or neglect or failure to report such alleged acts committed by others.

NYAHS A Position: Oppose**Final Action:** Not considered by Senate/Died on Assembly floor

Note: Systems are already in place to address, identify and respond to abuses. This bill has a dangerous incentive in encouraging disgruntled parties to report what, in their view, may be mistreatment or neglect. There are no repercussions for false reporting, and a presumption that the complaint was made in good faith. Given the lack of clarity in definition, this could invite competitors, unhappy or ex-employees, etc., to make reports to further their own agenda. Even if the complaint is not substantiated, the process is damaging the operator and facility on many levels.

Private Right of Action**A.8218-B/Gottfried**

Provides clarification on the private right of action by a patient of a residential health care facility; includes definition of injury.

NYAHS A Position: Oppose**Final Action:** Passed Assembly/Not considered by Senate**A.8393/Gottfried**

Provides for additional remedies for patients' private right of actions in residential health care facilities; class actions by patients, patient's legal representative, or such patient's estate.

NYAHS A Position: Oppose**Final Action:** Passed Assembly/Not considered by Senate**Community Housing Waiting Lists****S.568/Morahan–A.3864-A**

Requires the establishment of community housing waiting lists within the Office of Mental Health service system.

NYAHS A Position: Oppose (memo distributed)**Final Action:** Passed both houses

Note: This bill would require all adult homes (and other housing providers) to report on a monthly basis all referrals, applications, etc. to the state. Access to supportive housing options is an issue for thousands of New Yorkers, not just people with mental illness. This bill seems to prioritize the supportive housing needs of the mentally ill over others with disabilities or who are frail elderly. We also object to the characterization of the adult home as part of the "OMH service system". At best, it is only part of OMH's "system" by default and not by design.

Hospice Residence Pilot Program**S.5017/Hannon–A.8082/Gottfried**

Expands the hospice residential pilot program from three to 10 locations, and extends the time to report for one year.

NYAHS A Position: Support**Final Action:** Delivered to governor**Annual Financial Statements****S.5001/Nozzolio–A.4707/Destito**

Requires that annual financial statements filed by adult care facilities shall be certified by a person authorized on behalf of the operator and be accompanied by an opinion of an independent CPA if requested by the department of health.

NYAHS A Position: No position**Final Action:** Passed both houses**Community Services Issues****Housing Subsidies****A.7109/Titus**

Authorizes savings from the nursing home facility transition and diversion waiver program to be reinvested in housing subsidies for participants whose income is below 150 percent of the federal poverty level.

NYAHS A Position: Support with recommendations (memo distributed)**Final Action:** Passed Assembly/Not considered by Senate**Enhanced Social Model Adult Day Services****S.4063-A/Golden–A.6477/Englebright**

Creates the enhanced model adult day services demonstration program to extend the period a caregiver can remain active in the care of elderly or disabled persons.

NYAHS A Position: Neutral**Final Action:** Passed Assembly/Died in Senate Finance Committee**Adult Day Health Care Program****S.2967/Seward–A.5972/Magee**

Permits temporary expansion of available services under the adult day health care program in certain counties where the number of slots cannot accommodate need; requires an annual report which would contain the costs of the program, including the savings to the state and local governments; provides that unless there is a cost savings to the state and local governments, the program will be terminated.

NYAHS A Position: No position**Final Action:** Vetoed (Memo 43)**Healthy New York Program****S.1316/Farley–A.5470/Canestrari**

Provides for insurance coverage for up to 210 days hospice care under the Healthy New York program for qualifying small businesses.

NYAHS A Position: Support**Final Action:** Not considered by either house**Residential Health Care Facilities****S.6415/Morahan–A.7076-C/Rivera N**

Relates to how the operating component of the rate of payment for adult day health care services provided by residential health care facilities shall be calculated.

NYAHS A Position: Support**Final Action:** Passed both houses**Surrogate Decision-Making Panel****S.4475-A/Morahan–A.7174-A/Rivera P**

Authorizes a surrogate decision-making panel to consent to the admission of a patient to hospice; authorizes such panels to consent to or refuse do not resuscitate orders; grants the mental hygiene legal service to receive information, books, records and data from licensed health care providers.

NYAHS A Position: No position**Final Action:** Passed Senate/Died in Assembly Rules Committee**Certification of Nurse and Home Health Aides****S.4661/Hannon**

Directs the commissioner of health to establish a core curriculum for the certification of all nurses' aides and home health aides; requires the employers of such nurse aides or home health aides to pay for the costs of providing such training and evaluation.

NYAHS A Position: Support**Final Action:** Not considered**Long Term Home Health Care****S.5230-A/Hannon–A.8390/Gottfried**

Provides for the exclusion of certain costs associated with long term home health care and the formula for calculating state reimbursements to such programs.

NYAHS A Position: Support**Final Action:** Not considered by Senate/Died in Assembly Rules Committee**Cash and Counseling Program****S.4440/Golden–A.1469/Englebright**

Establishes the cash and counseling program within the self-directed personal assistance services.

NYAHS A Position: Neutral**Final Action:** Passed both houses**Grants for Palliative Care Teaching****S.5340/Hannon–A.8081/Gottfried**

Provides that grants for palliative care teaching shall be provided to medical students in certified home health agencies, long term home health care programs and AIDS home care programs.

NYAHS A Position: No position**Final Action:** Delivered to governor**Housing Issues****Naturally Occurring Retirement Community (NORC) Services****S.5765/Golden–A.8287/Englebright**

Expands the application of the naturally occurring retirement community supportive service program.

NYAHS A Position: Oppose**Final Action:** Not considered by either house**S.5911/Golden–A.8542/Englebright**

Makes permanent certain provisions of the elder law relating to naturally occurring retirement community supportive service program.

NYAHS A Position: Support**Final Action:** Enacted (Chapter 358)**Other Issues****Health Care Quality Assurance Proceeding****S.4642/Hannon–A.6723/Gottfried**

Prohibits the disclosure and discovery of the testimony of a party to a health care quality assurance or peer review proceeding; further adds the failure to cooperate and participate in the quality assurance reporting, activities, requirements and procedures covered under such discovery to the definition of professional misconduct.

NYAHS A Position: Support (memo distributed)**Final Action:** Not considered by Senate/Died in Assembly Codes Committee**Health Care Professionals and Pain-Relievers****A.6811-A/Gottfried**

Requires health care professionals to order, prescribe, administer and dispense pain-relieving medications in accordance with professional standards and guidelines.

NYAHS A Position: Support**Final Action:** Passed Assembly/Not considered by Senate**Worker's Compensation Reform****A.6163/Silver**

Relates to workers' compensation reform; relates to the administration of the special disability fund and authorizes the closing of the special disability fund to new claims and the establishment of the special disability fund advisory committee.

NYAHS A Position: Support**Final Action:** Enacted (Chapter 6)**Disclosure of Errors****A.3970/Gottfried**

Requires health care providers to disclose errors in diagnosis, treatment, services that provider knows has caused substantial harm or significant risk thereof.

NYAHS A Position: Oppose**Final Action:** Died on Assembly floor**Geriatric Chemical Dependence Act****S.2902-A/Morahan–A.1453-A**

Enacts the "geriatric chemical dependence act" and authorizes the creation of the interagency council on geriatric chemical dependence services; requires an annual report commencing no later than one year after the effective date of this act.

NYAHS A Position: Support**Final Action:** Vetoed (Memo 11)**Patients' Right of Action****A.8219/Gottfried**

Provides clarification regarding retaliation against a patient or a patient's legal representative for asserting such patients right of action.

NYAHS A Position: Oppose**Final Action:** Passed Assembly/Not considered by Senate**Diagnostic and Treatment Centers****S.3987-A/Hannon–A.8100-A/Gottfried**

Authorizes diagnostic and treatment centers providing end stage renal disease services to be operated by corporations with stockholders that are not natural persons.

NYAHS A Position: Oppose (memo distributed)**Final Action:** Enacted (Chapter 315)**Tax Exemption for Non-Profits****S.478/Bonacic–A.1246/Gunther**

Requires the burden of annually establishing that the requirements of the mandatory class non-profit real property tax exemptions have been satisfied to fall upon the owner of the property and must be proven by clear and convincing evidence.

NYAHS A Position: Oppose**Final Action:** Not considered by either house**S.1050/Johnson O–A.2421/Farrell**

Extends the real property tax exemption afforded to not-for-profit corporations to real property housing aged persons of moderate and middle income who require assistance with at least one instrumental activity of daily living.

NYAHS A Position: Support**Final Action:** Not considered by either house**Automated External Defibrillators****S.1548-A/Fuschillo–A.1044-A/Weisenberg**

Requires a building or facility to indicate at the building's entrance, the location of an automated external defibrillator.

NYAHS A Position: No Position**Final Action:** Enacted (Chapter 236)**Identification of Employees****S.4393/Flanagan–A.1108/Destito**

Limits the use of social security numbers for identification of employees.

NYAHS A Position: No position**Final Action:** Delivered to governor**Health Care Proxies****S.4992-A/Hannon–A.8827/Rosenthal**

Provides for education and outreach regarding advance directives, particularly health care proxies, and related forms.

NYAHS A Position: No position**Final Action:** Delivered to governor

Chemical Spill – Blackout – Evacuation – Fire – Death – Storms – Flooding

NYAHSA Offers Disaster Preparedness Webinars

The New York Association of Homes & Services for the Aging, with the New York state Department of Health, will present a series of four Webinar sessions on disaster preparedness for nursing homes during the month of August.

All nursing homes in the state are invited to participate, regardless of NYAHSA membership status. Other than the cost of the call to the designated call-in number, these sessions are free-of-charge to participants.

M. Katharine Logan of the NYS DOH Health Emergency Preparedness Program will be the presenter, and will respond to participant questions during each session.

Among the topics Ms. Logan will cover are:

- The hierarchy of disaster planning;
- The role of the Health Provider Network (HPN) in emergency preparedness;
- Pandemic influenza;
- The NYS DOH transportation survey;
- The NYS DOH critical asset survey; and
- Upcoming disaster preparedness drills.

Dates and times for the series of sessions are as follows:

- August 6, 2007 1:00 p.m. to 2:30 p.m.
- August 13, 2007 10:00 a.m. to 11:30 a.m.
- August 20, 2007 10:00 a.m. to 11:30 a.m.
- August 27, 2007 10:00 a.m. to 11:30 a.m.



Webinar registration details will be issued by NYAHSA as soon as they are available via NYAHSA Connections and the NYAHSA Web site.

Registration is limited and on a first-come, first-served basis; therefore providers are encouraged to register early, and asked to only register once per facility.

Why participate?

+ Learn from your peers.

+ **Regulation:** Section **415.26** - Organization and administration

415.26 Organization and administration. A nursing home shall be administered in a manner that enables it to use its resources effectively and efficiently to attain or maintain the highest practicable physical, mental, and psychosocial well-being of each resident.

Disaster and Emergency Preparedness.

(1) The nursing home shall have a written plan, updated at least twice a year, with procedures to be followed for the proper care of residents and personnel, and for the reception and treatment of mass casualty victims, in the event of an internal or external emergency resulting from natural or man-made causes including but not limited to earthquake, severe weather, flood, bomb threat, chemical spills, strike, interruption of utility services, nuclear accidents, fire or similar occurrences.

+ Disasters do not wait.

Webinar registration details will be issued by NYAHSA as soon as they are available via NYAHSA Connections and the NYAHSA Web site.

On The Home Front

noteworthy

Jewish Home and Hospital Lifecare System's Home Health Care Program Receives IPRO Quality Award

The Home Health Care Program of **The Jewish Home and Hospital Lifecare System** has been named a recipient of this year's "Quality Award," given annually by IPRO, New York state's Medicare quality improvement organization (QIO). The award recognizes home health agencies and other health care providers demonstrating a commitment to improving health care services in the state.

"The Jewish Home and Hospital Lifecare System's Home Health Care Program has shown that a collaborative, focused effort can lead to real improvements in the quality of care delivered to New York's Medicare beneficiaries," says Clare B. Bradley, MD, MPH, chief medical officer, IPRO. "Quality improvement is a complex and time-consuming process, and we thank the Home Health Care Program of the Jewish Home and Hospital Lifecare System for their commitment to the health of New Yorkers."

In conferring the award, Dr. Bradley noted that Jewish Home's Home Health Care Program received the award because of "their dedication to improving care for Medicare beneficiaries, as reflected in their quality improvement work targeting reduction of avoidable acute care hospitalizations and improvement in oral medication management. Their hard work resulted in their achieving the highest relative improvement of all New York state home health agencies for both of these measures."

Bridget Gallagher, senior vice president of the Jewish Home's Community Services Division, sponsors of the Home Health Care Program, said she is proud of the award and the work of the Home Health Care staff.

"It's nice to know that our staff's dedication to continually adhering to the highest standards in delivering home health care to our clients and to developing best practices that result in better medication management and reduced hospitalizations has been noticed by professionals in the field," said Ms. Gallagher. "We're honored and delighted by this Quality Award from IPRO."



IPRO AWARD - Khristine Vogt, director of Patient Services, Jewish Home Long Term Home Health Care Program (second from right) receives the IPRO Quality Award from (left to right) Sara Butterfield of IPRO; Maureen Russell, director of Performance Improvement, Community Services Division of JHHLS; Christine Stegal of IPRO; and Theodore O. Will, CEO of IPRO.

M.M. Ewing Continuing Care Center Receives Finger Lakes Technical and Career Center's Business/School Partnership Award

The **M.M. Ewing Continuing Care Center** (Canandaigua), an affiliate of **Thompson Health**, has received the Finger Lakes Technical and Career Center's Business/School Partnership Award from the Wayne-Finger Lakes BOCES. The award was presented for the Center's support of BOCES students and programs by providing students with clinical experiences, supervised field experiences and internships.

Thompson Health has been a supporter of the Wayne-Finger Lakes BOCES programs for more than 38 years. Numerous Thompson Associates have served on the BOCES consultant committee, which provides direction for programs and curriculum to benefit the students.

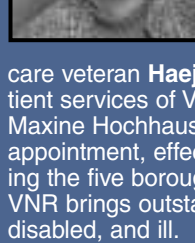


BOCES AWARD - Judy Adams (left), principal of Finger Lakes Technical and Career Center (FLTCC) and Bob Mattick, community/business liaison at FLTCC present the Finger Lakes Technical and Career Center's Business/School Partnership Award to Sharon Pepper, senior vice president of Senior Living Services at Thompson Health and Kathleen Vaughn, director of nursing for Senior Living Services.

TOP HONORS - **Cabrini Center for Nursing and Rehabilitation (CCNR)** Medical Director **Jeffrey Nichols, MD**, has been designated one of the area's leading physicians in the annual New York magazine roster of "Top Doctors." Dr. Nichols earned the distinction, which he has received for several consecutive years, in the geriatrician category of primary care physicians. Castle Connolly Medical, Ltd, a research and information firm, develops the listing based on a comprehensive peer survey of Board certified physicians in New York City, Westchester County, Long Island, and portions of New Jersey and Connecticut.



Dumont Masonic Home of New Rochelle has named **Judith Fenster** as the administrator of the 196-bed skilled nursing facility.



Visiting Nurse Regional Health Care System (VNR) has named home health care veteran Haeja Choi, M.P.H., M.S.N., B.S.N. director of patient services of VNR's Long Term Home Health Care Program.

Maxine Hochhauser, VNR's president and CEO, announced the appointment, effective immediately. A non-profit provider serving the five boroughs of New York City and Westchester County, VNR brings outstanding home health care to New York's elderly, disabled, and ill. In her new position, Ms. Choi will oversee the management of the LTHHCP and ensure that patients receive the high standard of care and services for which VNR is known. She will direct, coordinate and continually evaluate the program to be certain it keeps pace with patients' needs and preferences. Ms. Choi will supervise program staff including clinical managers, field supervisors, nurse coordinators and patient care teams.



Niagara Lutheran Health System (Buffalo) has named **Carole Francis** as director of human resources for the system. Francis previously served as controller for the organization, where she has worked for the last 10 years.



Terri R. Sherman was recently appointed vice president and comptroller of the Elant, Inc. long term care network.

Prior to joining Elant, Ms. Sherman had owned and operated her own consulting firm, Aurora Consulting Services, Ltd. In this capacity, Ms. Sherman provided myriad services to build, strengthen and enhance the financial operations of senior health and housing organizations throughout the country. Her practice areas included: business planning, budgeting, modeling and forecasting, revenue/product line management, expense reduction opportunities and management and board reports.



The Wartburg Adult Care Community Appoints New Board Members



The **Wartburg Adult Care Community (Mount Vernon)**, recently announced the appointments of **Rev. Amandus Derr**, **Ms. Carol A. Delaney**, and **Ms. Yvonne E. Weidmann** to serve four-year terms on its board of directors. The Reverend Derr is the senior pastor at Saint Peter's Church, Manhattan, which is affiliated with the Metropolitan New York Synod of the Evangelical Lutheran Church in America. Carol A. Delaney has over 30 years of experience in human resources and business management. Yvonne E. Weidmann, C.T.P., serves as vice president at Wachovia Bank, NA, in New York. She is a senior treasury sales officer in the Bank's Treasury Management division.



FLTC Research Unit to Offer Workshops on Sustaining Older Volunteers and Grant Writing

The Foundation for Long Term Care's research unit is offering two different regional workshops, one on retaining volunteers and one on grant writing for elder care agencies this fall.

The first regional workshop "Four Strategies for Developing Compelling Volunteer Opportunities," focuses on how to retain and recruit the older volunteer. Funding for these workshops comes from the Corporation for National and Community Services as part of the FLTC's grant award "Intergenerational Service Learning: Linking Three Generations."

Dr. Andrea Taylor of Temple University, a nationally known expert in this area, will be the presenter. The three-hour workshops will be held in the three regions of the state in which the grant activities are occurring: Long Island, Rochester and Ithaca. Dates are September 20 for Long Island; October 4 for Ithaca; and October 30 for Brockport (Rochester area.) Members in these areas will receive formal invitations in late August. There is no fee for these sessions, but registration is required.

The FLTC is also offering a series called "So, You Want to be in Grants?" At the May Spring Institute, FLTC research staff received numerous requests to offer more training on the grant writing process for elder care agencies and this series is in response to those requests. FLTC Director of Research Carol Hegeman will be the speaker. She has 26 years of experience in writing grants on elder care topics.

Dates and locations for these half-day workshops are:

September 21 from 10:30 a.m. - 2:30 p.m.

Queen of Peace Residence, Queens.

October 29 from 11 a.m. - 3 p.m.

Loretto Geriatric Center, Syracuse

October 31 from 10:30 a.m. - 2:30 p.m.

Fairport Baptist Homes, Fairport

November 12 from 10:30 a.m. - 2:30 p.m.

Margaret Krauss Center, Troy

Dates and time for a Westchester session will be announced shortly.

A more detailed brochure on "So, You Want to be in Grants" will be distributed in late August. There will be a fee of about \$80 for the workshop and pre-registration is required.

Administrator CEUS are being requested for both sets of workshops. Please mark your calendars.

Carol Hegeman - NYAHS ext. 125 - chegeman@nyahsa.org

August 2007

**Indicates event to be held at NYAHSA's offices*

calendar notes

A monthly listing of important upcoming meetings, events, conferences, and dates

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday Sunday
		1	2	3	4 5
6 1:00 p.m. to 2:30 p.m. NYAHSA/ NYS DOH Disaster Preparedness Webinar	7	8	9	10 Real Estate Tax Exemption Task Force Mtg. 10:30 a.m. to 2:30 p.m.	11 12
13 10:00 a.m. to 11:30 a.m. NYAHSA/ NYS DOH Disaster Preparedness Webinar	14	15	16	17	18 19
20 10:00 a.m. to 11:30 a.m. NYAHSA/ NYS DOH Disaster Preparedness Webinar	21	22 FLTC Financial Managers' Conference <i>Ramada Geneva Lakefront</i> NYAHSA Assoc. Finance Comm. Mtg. <i>Conference call</i>	23 FLTC's Recreation & Activity Professional Conference <i>Queensbury Hotel, Glens Falls</i> NYAHSA Board of Directors Meeting	24	25 26
27 10:00 a.m. to 11:30 a.m. NYAHSA/ NYS DOH Disaster Preparedness Webinar	28	29	30	31	

job mart

Available online at www.nyahsa.org
Submit items to dcurran@nyahsa.org

Positions Available

CEO/PRESIDENT – Are you looking to join a team of seasoned professionals dedicated to excellence? Dominican Village (Garden City) is a non-sectarian rental retirement community that includes an assisted living program sponsored by the Sisters of St. Dominic. Its mission is to foster independence and respect for the dignity of each person. In addition to the private apartments, the services provided here assure residents a quality of life in a secure environment. The spirit of hospitality and companionship is evident in the friendly atmosphere created by a dedicated staff. Dominican Village is currently seeking a mission-driven CEO with experience in senior residence management. The ideal candidate must be a dedicated and energetic professional with appropriate educational qualifications. A proven record of meeting and exceeding goals is necessary. Submit resume to P.O. Box 7775, Attention: Christine, Garden City, NY 11530-7775 and visit our website at dominicanvillage.org for more information on our exceptional programs and unique approach to the senior population.

ADMINISTRATOR – Canterbury Woods, WNY's Premier Senior Living Community, has an opportunity for a licensed administrator for our 48-bed skilled nursing facility. This position will ensure that the highest degree of quality care is provided to our residents at all times by directing the day to day operations of the health center and assist in directing the day to day functions of our 32-bed Enriched Living. The successful candidate must have excellent interpersonal & leadership skills, along with the ability to work effectively as part of a team. Excellent salary and benefit package. Please submit resume & cover letter with salary requirements to: Canterbury Woods, Human Resources, 705 Renaissance Drive, Williamsville, NY 14221, e-mail: mfrye@echa.org

ADMINISTRATOR – The Wartburg Adult Care Community (Mt. Vernon) seeks a licensed administrator for its 240-bed skilled nursing facility. The successful candidate will be a key member of the senior leadership team and report to the COO. Ability to work within a multi-care level shared services continuum required. The Wartburg has been providing a full range of residential options and health-related services for older area adults and their families for over a century, including 24-hour skilled nursing care, Alzheimer's and dementia care, assisted and independent living, 7-day adult day services, home care services, sub-acute rehabilitation, pastoral care and monthly caregiver support groups. The Wartburg has an excellent salary and benefit package and beautiful working environment. Submit resume to: Elena Terrigno, Recruiting and Retention Manager, Wartburg Place, Mt. Vernon, NY 10552 (eterrigno@thewartburg.org). EOE.

CONTROLLER – SeniorBridge Family Companies, a provider of chronic care services in the growing long term care market and based in New York City, seeks qualified applicants for the position of controller. Reporting to the COO, the controller is responsible for running the company's Finance Department consisting of accounting functions and cash functions operated in accordance with GAAP. The department establishes and maintains the company's accounting principles, practices, procedures, and initiatives. This is a hands-on job involving close supervision; decision-making and problem-solving skills are necessary. A highly visible executive-level position, the controller interacts with all levels and areas in a multi-branch business. He/she is responsible for all aspects of internal and external accounting and financial reporting and for maintaining the company's internal controls. A Bachelor's degree in accounting is required; a CPA is preferred. Seven years plus direct experience, including two as a supervisor. Experience in multi-state, for-profit business environments. To apply, contact John McClement, Principal, Korn/Ferry International, 200 Park Avenue, New York, NY 10166, 212-984-9332 or John.McClement@kornferry.com.

FINANCE – Downstate skilled nursing facility (Bronx) seeks applicants for the position of director of finance. Experience in NYS Medicaid and Medicare regulations and cost reporting; financial statement and budget preparation required. Computer skills & experience with Reliable System preferred. The successful applicant will be responsible for the administrative fiscal management, supervision and coordination of daily operations in general accounting, budgeting, payroll,

monthly reporting, accounts payable/receivable and reimbursement. Bachelor's degree, graduate degree and/or CPA preferred. Minimum of five to 10 years experience in long term care. Salary commensurate with education and experience. Please e-mail resume to: rstaff3951@yahoo.com.

SR. ACCOUNTANT/AUDITOR – The Catholic Health Care System is committed to providing the highest quality of care to frail and disabled adults in nursing homes and in the community. We maintain a leadership presence that is supportive, collaborative and driven by our mission. Join our caring group of professionals and experience the spirit of caring and integrity in action. We are seeking a sr. accountant/internal auditor to be responsible for regulatory and operational compliance, financial audits, etc. Requires a bachelor's degree in accounting or finance plus five years experience. Excellent salary & benefits. Send resume to: CHCS, Attn: Human Resources, 9th Floor, 1249 Fifth Ave., New York, NY 10029; E-mail: resume@chcsnet.org or Fax: 212-360-3971. EOE.

STAFF ACCOUNTANT – The Catholic Health Care System is committed to providing the highest quality of care while maintaining a leadership presence that is supportive, collaborative and driven by our mission. Join our caring group of professionals and experience the spirit of integrity in action. We are seeking a staff accountant to be responsible for financial statement preparation, Restricted Funds accounting and other analyses. Requires an associate's degree in accounting and a minimum of three years experience. Competitive salary and benefits. Resumes to: CHCS, Attn: Human Resources, 1249 Fifth Ave., New York, NY 10029, e-mail: resume@chcsnet.org; or Fax: 212-360-3971. EOE.

REIMBURSEMENT MGR – The Catholic Health Care System is seeking a reimbursement manager to be responsible for overseeing the payroll, accounts payable, and claims payable activities of PACE and SNP Program. Requires a bachelor's degree in accounting/finance, plus five years experience. Experience with software implementation a must. Competitive salary and benefits. Resumes to: CHCS, Attn: Human Resources, 1249 Fifth Ave., New York, NY 10029, e-mail: resume@chcsnet.org; or Fax: 212-360-3971. EOE.

DIRECTOR OF ADMISSIONS – Mary Manning Walsh Home, a prestigious 362-bed facility located on the Upper East Side (NYC), dedicated to providing superior long term care and short-term rehabilitation to our residents, is seeking a director of admissions to identify appropriate referrals for admission to the facility. Understanding of Medicare, Medicaid and Secondary Insurance eligibility required. Current NYS RN license + PRI Assessor Number + minimum of 3 years recent experience as a nursing home admissions coordinator/case manager preferred. Competitive salary and excellent benefits offered. Resume to: HR Dept, Mary Manning Walsh Home, 1339 York Ave., New York, NY 10021, Fax: 212-360-3971, e-mail: resume@chcsnet.org. Mary Manning Walsh Home is a member of the Catholic Health Care System. EOE.

NURSES – Applications are being accepted continuously for F/T and per diem RN's and LPN's at Westmount Health Facility. Immediate opening for F/T RN night supervisor and F/T RN split shift (3-11 & 11-7) supervisor. Must have two years supervisory experience. Generous benefits package and New York State Retirement. Apply in person at 42 Gurney Lane, Queensbury, NY 12804 or call for an application/information at 518-761-6540.

MDS NURSE / MDS COORDINATOR – Iroquois Nursing Home (near Syracuse) offers an excellent opportunity for an MDS nurse to coordinate MDS/care plan for its 40-bed rehab unit. RN with MDS experience preferred, but will train the right candidate. Excellent salary and benefits. Send or e-mail resume to Carole Dempsey, 4600 Southwood Heights Drive, Jamesville, New York 13078 or cdempsey@iroquoisnursing.com.

NURSE MGRS – Kateri Residence, a not-for-profit, sub-acute and rehabilitation facility on the Upper West Side of Manhattan, seeks applicants for the position of nurse managers. Requires current NYS RN license and BSN. LTC experience preferred. We offer a competitive salary and benefits package. Please send your resume to: Kateri Residence, Attn: Human Resources, 150 Riverside Drive, New York, NY 10024, Fax: 646-505-3539 or e-mail: ibonnett@chcsnet.org. EOE. A member of Catholic Health Care System.

Positions Sought

ADMINISTRATOR – New York state-licensed nursing home administrator seeking position in Rochester - Finger Lakes area. Extensive experience in various aspects of healthcare – acute through long term care. Strong background in performance improvement, risk management and corporate compliance. For more information contact Daniel Curran at NYAHSa. (08-01)

See page two for important news about the NYAHSa Job Mart.

NYAHSa Services, Inc. Corner



Select Rehabilitation and NYAHSa Services, Inc., as part of the shared services program with AAHSA, have entered into a preferred provider agreement for rehabilitation services. Select is excited about the opportunity to provide therapy services to NYAHSa member facilities. Select has the knowledge, experience, clinical programming, management support, and therapy staff to provide the very best rehabilitation services to NYAHSa communities. Select prides itself on the long-term relationships that we maintain with our clients and on our immediate response and accessibility should an issue arise.

The clinical benefits of partnering with Select Rehabilitation include:

- Direct, timely communication from the therapy department to the facility staff to ensure patients are evaluated and treated in a timely manner and therapy minutes are submitted appropriately.
- Experienced regional management to oversee all aspects of therapy within the facility including accurate tracking of PPS minutes and CPT codes, appropriate "RUGS leveling" of all patients, and appropriate delivery of therapy minutes to achieve designated RUGS categories.
- Clinical expertise for geriatric rehabilitation including, but not limited to stroke, hip fracture and neurological disorders.
- Clinical expertise for long term care residents in a post P.R.I. environment to increase quality of life and assist the facility with meeting state and federal requirements, including positioning, restraint reduction, fall prevention, dementia, swallowing disorders programs, and more.
- Assistance and expertise in placing new admissions into the appropriate Rehab RUGS category, based on therapy diagnosis, to maximize patient recovery and facility reimbursement.
- Recommendations for modifying Rehab RUGS levels throughout the patient's stay, to assure a transition period occurs as discharge from skilled therapy is approaching. This transition period will allow therapists to instruct facility/restorative staff and family members in carryover techniques.

Select Rehabilitation's therapeutic programs emphasize providing patient focused, outcomes driven care that allows each patient to achieve and maintain quality of life. Select Rehabilitation also provides clients with a variety of value added services that enhance patient care, facilitate the team approach, and assist the client with managing operational issues. These are provided at no additional cost and include electronic line item transmission of billing data, wellness programs and outpatient therapy, meeting participation, interdisciplinary screening, in-services, and Medicare Part B program development.

Select Rehabilitation started in 1999 in Illinois with one contract. Since that time, Select Rehabilitation has grown, mainly through reputation and word of mouth, to servicing over 300 facilities in 18 states including New York. Select Rehabilitation can provide an analysis to look at how your current therapy services compare to if Select Rehabilitation was managing the rehabilitation department.

For additional information, please contact:

Mike Herr, Director of Business Development

Phone: (800) 409-0882 • Email: mherr@selectrehab.com • Online: www.selectrehab.com



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